## **Fady Michel Abouchalache**

Michel is the CEO of the Quilvest Group and the Vice Chairman of its Board of Directors. He heads Quilvest's worldwide activities. In addition, he is the CEO of Quilvest

Private Equity. Michel is a Quilvest Board of Directors member and sits on various Quilvest and non Quilvest boards and investment committees.

Michel joined Quilvest in 2001 after being a Co-Founding Partner of Delta Capital, a private equity manager with a focus on emerging markets. Delta Capital generated an IRR of over 100% net to LPs.

Prior to Delta, between 1993 and 1998, Michel was a Senior Manager with Bain and Company at its Boston headquarters. He led management consulting teams advising several Fortune 50 companies, including Bain's two largest clients worldwide. He also worked with the Bain LBO practice on LBO post-acquisition assignments.

Prior to Bain, Michel worked at Tucker Anthony in its Mergers and Acquisitions Group in New York, and with Booz Allen and Hamilton, Procter & Gamble and Banque Paribas as a Summer Associate.

Michel is a summa cum laude (top 1%) graduate of the Wharton School, University of Pennsylvania. In 1993 he was the only student to be concurrently awarded an MBA from Harvard Business School and an MPA from Harvard's John F. Kennedy School of Government. He is married with three children.

## **Emile Zakhia**



Emile is the Managing Director of Quilvest Consulting. Since inception of Quilvest Consulting, Emile helped several top-tier families in assessing, redefining and implementing their family strategy and governance. Emile sits on various Family Boards.

Prior to joining Quilvest, Emile was the CEO of AXA Group Solutions, the subsidiary in charge of processes and IT convergence globally (750 professionals serving 25 AXA entities In 16 countries).

From 1994 to 2008, Emile was with Accenture, where he lead numerous strategy and organization assignments for some of Europe's leading Banks and Insurance Companies. He was promoted to Partner in 2004, and was appointed Managing Director of the French Insurance Practice in 2007.

Emile is a graduate of IEP Paris (Institut d'Etudes Politiques de Paris). He is married with three children.

